

THE Carmel Valley SUN

August 24, 1995

One - The Carmel Valley Sun

RANCHERS' DAYS PROGRAM INSIDE



Chili cook-off slated for Valley

The second annual "Great Bowls of Fire" Chili Cook-Off, sponsored by the Carmel Valley Chamber of Commerce

and the Carmel Valley Community Youth Center, will take place from 5 to 8 p.m. on Monday, September 18, at the

Holman Ranch, 60 Holman Road, (east of Carmel Valley Village). Tickets are \$15 each and reservations are required. Space is limited.

"All of the proceeds from this popular event will benefit the two sponsoring organizations and will be split evenly between them," explained Burney Threadgill, president of the Carmel Valley Chamber.

All chili will be prepared by Carmel Valley Chamber and Community Youth

Center members. There will also be a cornbread and salad bar, coffee and dessert bar, and a no-host bar.

Local celebrity judges will taste the "Great Bowls of Fire" and choose winners in several categories. Music, entertainment, and a silent auction will round out the evening.

Tickets are available at Carmel Valley Market, Mail Boxes, Etc. at Mid Valley,

continues on page 3

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A PLACE IN THE SUN

BIRTHS

Community Hospital of the Monterey Peninsula announced the following birth:

Norman Robert Boyd, a boy, was born to Steve & Vicki Boyd of Carmel Valley on August 4, 1995.

Erica Jenae Lawrence Toombs, a girl, was born to Alfred Lawrence Toombs and Jamie Fauss of Big Sur on July 26, 1995.

Josephine Mae Odello, a girl, was born to Michael and Vicki Odello of Carmel on August 1, 1995.

Sydney Alexandra DeTomaso, a girl, was born to Tony and Jeanie DeTomaso, of Pacific Grove, on August 10, 1995.

By Virginia Parke

Ole! Carmel Valley Kiwanis. A fine job on all the events held at this year's Carmel Valley Fiesta. General Chair Frank Quilty did an outstanding job of co-ordinating the activities of the over 40 Kiwanis and 20 volunteers that made the Fiesta a success.

All of the funds raised, after expenses, go to local youth programs, among them the college scholarship program, according to Kiwanis president, Bruce Mickels.

Mike Thatcher and crew served a royal pork barbecue at Friday night's kick-off "Hoopla" event. Tom and Alayna Gray provided delighted guests with ample helpings of their "Roadkill Chili", winner of last year's Chamber of Commerce Chili Cook-Off competition.

Randy Randazzo and Steve Davalos,

worked the barbecue pit along with Roger, Jim and Justine Finlen and Pam Mickels. That was about 18 hours of cooking, in case you wanted to get the recipe for your next dinner party.

Some of those enjoying the food and entertainment were Roger Williams, Pat

Ward, Dave Fellows, Judith Wiles, Elyse Battey, Lee Rieman, and Ron Bulta.

Judges for the Parade of Clowns, Chuck McKay, Valarie McKay, Anthony Belleci and Kim Belleci had a hard time picking the four top clowns. Winners this year were Tiffany and Tasra, Donald Sherman, Joey Di Maria and Barbie Fetterly.

Congratulations to Cheryl Parish winner of the trip to Hawaii.

SHERIFF'S Log

8-7

* A 19 year old was stopped at Carmel Knolls and Carmel Valley Road for having a registration which expired 7-92. He was cited and his vehicle towed to Seaside.

* A Big Sur bar called to report a drunk fighting with other people. Found 35 year old man sitting on the ground surrounded by bar employees. He was placed into custody. While locking his vehicle two bindles containing suspected cocaine were found on the dashboard.

* A woman on Wawona Drive reported the loss of two rings, a necklace and a jewelry box from her residence on July 12. Suspect was painting the house.

8-8

* Gateman at Pebble Beach reported a reckless driver. Resident had seen a black or dark brown Bronco spin its tires in the Birdrock Turnout and later run the stop sign at 17 Mile Drive. Cannot identify the driver. First thought it was a

continues on page 18

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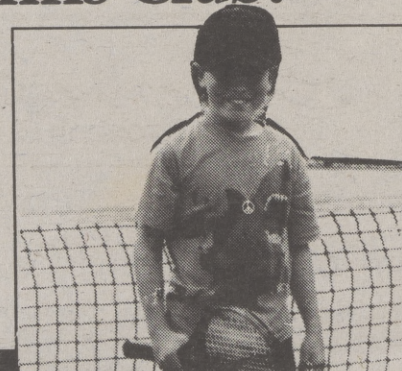
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Independent study program meets at St. Philip's

An Arts-Integrated Independent Study Program will open its doors August 28 at Saint Philip's Church in Carmel Valley, as a satellite of the North Monterey County Independent Study Program.

For seven to ten year olds, the program will pilot the integration and practical application of subject areas such as language arts, math, music, science and art in projects involving building, farming, working with textiles, cooking, nature study and drama.

The program runs from 9 a.m. to 1 p.m. Monday through Friday, with after school care available. Daily instruction will include German and another foreign language (Italian or Spanish), playing the recorder, and the use of more multi-sensory approaches in the teaching of reading by specially trained instructors.

Friday will be an Enrichment Day on which the children will travel to museums and on other field trips, participate in regular horseback riding opportunities, and enjoy a variety of guest instructors on topics which complement and supplement the Monday-Thursday curriculum.

North Monterey County Unified School District is administering Independent Study for Carmel, Pacific Grove and Monterey Peninsula school districts for the 1995-96 academic year. For information call instructors Linda Dormody 659-7355 or Victoria Lohman 624-2353 or parent Lisa De Mondesir 659-7541.

AT&T awards Youth Center \$10,000

The Carmel Valley Community Youth Center is exceptionally pleased to announce that it has received \$10,000

from the Monterey Peninsula Golf Foundation for the purchase of recreational equipment for a new youth recreation project expected to begin in September.

The money is part of \$1.7 million presented to over 56 county agencies from proceeds of the 1995 AT & T Pebble Beach National Pro-Am.

Initial plans for the recreation center include a pool table, air hockey table, foosball, large screen TV, regulation table tennis, an in-house sound system and other equipment. A limited service snack area is also planned for the center.

The project will begin with the formation of a youth advisory committee composed of teens from area schools. Advice will not be the only thing which will be sought from the group, the nuts and bolts of the actual renovation project itself and the majority of the equipment moving, office relocation, painting and

cleaning of the facility will rest with the committee as well. Some facets of the actual day to day operation and long term fund raising efforts will also be turned over to the youth group. Money raised by the youth group will help expand the project's scope and provide funding for the purchase of additional recreational equipment.

Chili from page 1

and First National Bank on Carmel Rancho Lane.

To make reservations or for more information, please call Chamber Chair Dorothy McEwen, 659-2640 or Youth Center Director Tim Doreck, 659-3983.

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County Supervisor's appointments

Jerry Fielder has been appointed to the HIV/AIDS Advisory Committee for a four year term expiring March 1, 1999.

Barbara Woyt has been reappointed to the Big Sur Multi-Agency Advisory

Council for a term expiring May 31, 1997.

Supervisor Sam Karas was appointed to serve on the Board of Directors of the Monterey County Travel and Tourism Alliance.

County employee nailed for false claims

District Attorney Dean D. Flippo announced that Irene Serrano, a former Monterey County employee, was sentenced in Monterey Superior Court after pleading guilty to a misdemeanor violation of the Insurance Code.

The case involved a workers' compensation claim for an alleged on-the-job injury to her leg filed by Ms. Serrano in 1993. She told her treating physician in 1994 that she was unable to perform her job functions because of her injury. She made statements in a July, 1994 sworn deposition that she could not

perform her job, had problems walking and standing, and could not dance because of the injury. Investigators for the County conducted a surveillance of Ms. Serrano and filmed her for several weeks prior to her deposition dancing, walking and standing with no difficulty.

Ms. Serrano's sentence includes three years of formal probation with conditions of restitution to the County of \$4,778, a \$500 restitution fine, 100 hours of community service and 90 days in County jail. Judge Richard Silver of the Superior Court sentenced Ms. Serrano.

Sex charges cost psychologist

Tom O'Connor, Executive Officer of the Department of Consumer Affairs' Board of Psychology, announced that the Board has revoked the license of Carmel psychologist James D. Nivette, Ph.D., effective immediately.

Nivette admitted to gross negligence for sexual misconduct with three female patients.

Nivette is not allowed to petition the

Board for reinstatement of his license to practice psychology for at least three years.

"When a psychologist abuses a patient sexually, it may destroy any chance that patient has to solve problems and lead a productive life," said Mr. O'Connor. "Many times patients never fully recover from the sexual exploitation and never again trust psychologists or any other mental health professional."

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OBITUARIES

LEONA MARY MCININCH

Leona Mary McIninch died, after a short illness, on August 8, 1995 at the age of 97. She was born in Sabetha, Kansas and was a retired homemaker. She was a graduate of York Business College and a member of Eastern Star Nebraska Lodge.

Survivors are sons: Bill McIninch of Temple, Texas, Gerald McIninch of Tjunga, Ca., and Ed McIninch of Lithcum Heights, Maryland, a sister, Violet Stevens of Mesa, Arizona, ten grand children, 12 great-grandchildren and 9 great-great-grandchildren.

Graveside funeral services were held in Mason City, Nebraska Cemetery. Arrangements were made by Monterey Peninsula Mortuary.

LENORE J. MOORE

Lenore J. Moore, a resident of Carmel Valley since 1973, died August 15, 1995 at the age of 93.

Ms. Moore was a homemaker and member of the P.E.O. Sisterhood, Community Hospital of the Monterey Peninsula Auxiliary, Community Church of the Monterey Peninsula and the Carmel Foundation.

Survivors are a son, Robert J. Moore of Darien Ct., four grandchildren and 3 great-grandchildren. A son John died in 1984.

A memorial service was held at Community Church followed by Cremation at the Little Chapel by-the-Sea, Pacific Grove, and inurnment in the Mansion Memorial Park, Ellenton, Florida. The Paul Mortuary was in charge of arrangements.

FRANK E. MANNING

Frank E. Manning, 67, a resident of Carmel Valley for 16 years, died August 14, 1995 of cancer.

Mr. Manning received a BS and Graduate Degrees from Stanford University. He was a Real Estate Broker, owner of Valley View Realty, and was a sponsor of many community charities.

He is survived by his wife, Mickey, a son, Scott of Dallas, Texas, a daughter, Susan Williams of Santa Cruz, mother, Claire of Riverside, and 3 grandchildren, Ryan, Christopher and Michalle.

Memorial services will be followed by cremation under the direction of the Paul Mortuary. Friends may make contributions to the Hospice of the Central Coast or charity of choice.

Planning Office closed on Friday

The Monterey County Planning and Building Inspection Department's Monterey office will be closed to walk-in service on Friday, August 25, while the office is undergoing renovations. Full telephone service will be available at 647-7620. A full slate of field inspections will be scheduled for that day.

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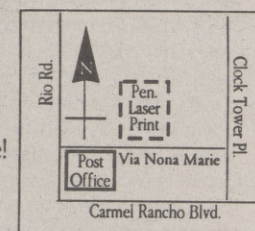
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VALLEY VOICE

Fran Farina

The State Water Resources Control Board has determined that 69% of Cal-Am's total production is being taken without a legal right. In light of this decision, Cal-Am has stated its intent to construct the New Los Padres Water Supply Project if the Monterey Peninsula Water Management District is unable to do so.

If the project is going to be built regardless of the outcome of the November election, why are we still being asked to vote? This question is being asked with more frequency and I

thought it might be helpful to review some of the reasons why your vote remains important.

A "yes" vote on the project described by the Water District sets a cap on water for growth at 3,381 acre feet per annum (AFA) with phasing of water in five year increments.

A "yes" vote sets a maximum amount of revenue bonds that can be issued by the Water District.

A "yes" vote approves the project as described in the certified Final Environmental Impact Report.

A "yes" vote approves the project as described in the federal 404 and water rights permits.

A "yes" vote retains the broadest possible range of financing options so that the project can be financed in the most cost effective way.

A "yes" vote ensures public ownership of the water rights for the project.

A "yes" vote maintains local control through a governing board of the Water District that is elected by District residents.

In comparison, a "no" vote sets no cap on water for growth. Once the instream flow requirements and/or other permit conditions are met, additional water for growth could be made available.

A "no" vote sets no limit to the amount of financing.

A "no" vote might require certification of the Final EIR if there is a change in the lead agency. This could subject the project to additional legal challenges.

A "no" vote might require the transfer of permits which could result in additional permit conditions.

A "no" vote would result in a narrower range of financing options as the Water District could no longer be the sole project sponsor.

A "no" vote might result in the transfer of the project water rights to private ownership.

A "no" vote might result in project control by private enterprise with limited opportunity for public input.

Additional arguments will undoubtedly be developed in the weeks ahead. What they already indicate is that your participation in the election process is still essential.

At a special meeting on August 7, 1995, the Water Board will take the final steps to set the matter for election on November 7.

WHAT'S NEXT? Mel Vercoe

It was certainly generous of some fellow in Santa Cruz. He helped our beleaguered Post Office Department get rid of a lot of Nixon stamps. He printed some envelopes with a picture of a big window with jail bars around it. The Nixon stamp could be placed in the middle. Tried to buy some of those stamps last week. The Post Office was sold out.

Somebody will make a fortune, I suppose, contracting with some paper products company that makes such things as napkins, toilet tissue, etc., to print campaign messages where almost everybody will be sure to see them, whether in the kitchen or the bathroom. With a very important election coming up, and a terrible shortage of what I'd consider good quality candidates, I would expect that bathroom rolls with candidate's pictures on them would be great sellers. Buyers could choose between a wide variety of photo

arrangements, like maybe every third picture being different, or perhaps whole rolls favoring one political party.

The people, world-wide, who would rather not see the Bosnia strife blossom into World War Three, got a real break, when some of the combatants changed roles. For hundreds of years the three factions have taken turns beating each other up, and as Policeman of the World, we were anxious to get into it, with a front row seat, to make sure that everybody knew that we are, in fact, the World's Chief Policeman.

But, now, the guys getting beaten up decided to beat up on the beater-uppers, and our high people in Washington must be even more confused than ever, about how to adjust. Before one of our bombers arrives over a target to bomb some bad guys, they might have changed sides with the good guys. Anyway, to borrow a phrase from a TV station, "Parents, do your male draft age children know where Bosnia is?"

LETTERS to the Editor

Editor, Carmel Valley Sun:

The new program offered at the Carmel Valley Community Center is the Young Performer's Workshop. The Director, Stephi Waldrip, and the young performers practiced and learned theater skills for nearly three months to perform Alice in Wonderland. The Program will start again in the fall preparing for another production. I strongly recommend this Performer's Workshop. I would like to thank Stephi, Debi Efron, Nancy Hoeft and all who helped above the call of duty to put on Alice in Wonderland. It is always a thrill to watch the positive energy of our youth charged.

Pam Austin
Carmel Valley

paths in the field because they had tripped over some "sharp things", and narrowly missed landing on more than three "things". These "sharp things" turned out to be 2/6 inch boards of various lengths with as many as 16 penny nails projecting from the surface. It seems that the field has been mined with punji sticks because other neighbors have found and removed these boards.

Please, whoever is doing this, get those dangerous nails out of the field before the children accidentally find them first.

A Concerned Parent.

William J. Schnute
Carmel Valley

Editor, Carmel Valley Sun:

On August 7, the Water District made a final determination that bonds will be issued in an amount not to exceed \$116.5 million if the vote on the dam passes. Amortizing bonds in that amount at the estimated interest rate of 7.4 percent for 30 years amounts to about \$9.8 million.

The ballot language leaves decisions wide open for a future water board to do

continues on page 17

THE CARMEL VALLEY SUN

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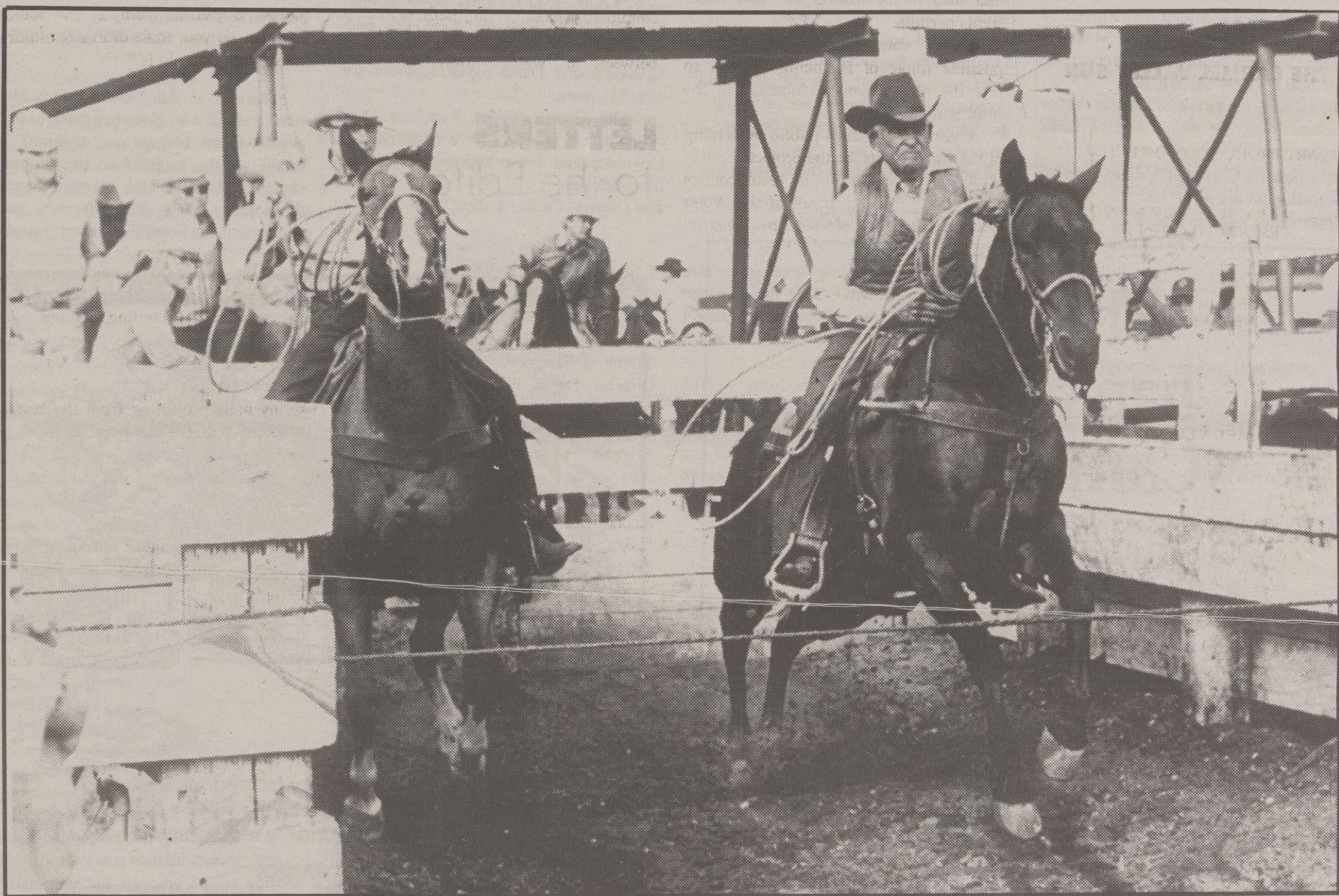
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VALLEY RANCHERS' DAYS

27th 1995



Carmel Valley Trail & Saddle Club
East End of Garzas Road, Carmel Valley



Carmel Valley Ranchers Days was started 13 years ago by a group of dedicated volunteers whose main desire was to demonstrate the traditions, skills and talents of the California ranchers and ranch hands. Local cowboys and cowgirls from Monterey, Santa Cruz, San Benito, Santa Clara and San Luis Obispo Counties will be participating in the events.

RANCHERS' DAYS

A Letter From The President:

In celebrating the 13th Annual Carmel Valley Ranchers Days we are honoring two Carmel Valley legends, Dario Acevedo and Lawrence Berta. It is our intent to honor such individuals with each Ranchers Day, who best show the Carmel Valley spirit, and the Western Way.

We are anticipating one of our best years ever, with events and social activities for young and old, from the Ladies Cow Milking to Turn and Burn Team Roping. All moneys derived from Ranchers Days will be divided up among deserving local organizations. NONE would be possible without the unending man hours given by the Ranchers Days Committee Members and the financial support and sponsorship from local business and ranches.

In closing, on behalf of Carmel Valley Ranchers Days, we would like to thank everyone.

Let's Rodeo Carmel Valley Style!

Ron Builta, President

Carmel Valley Ranchers Days

About The Cover:

Dario Acevedo: Right

Never was a man more loved and respected as Dario Acevedo, moving to Rancho San Carlos (1939) aboard the cattle train with Arthur Openhimers recently purchased cattle from Arizona, Dario would soon send for his family and find a new home on Rancho San Carlos. Dario became a familiar face among the local ranchers and at brandings, the cowboys would talk for days about his skill with a rope (and still do) in or out of the corral.

He roped with many cowboys but his partner for 32 years was Lawrence Berta. They participated for years at the Monterey Co. Fair, King City, Chowchilla, Oakdale to name a few. Lawrence is still active in roping.

His son Ed Acevedo from Watsonville and daughter Angie Builta from Rancho San Carlos and theirs sons, daughters and grandsons and (husbands) are caring on the family tradition. There will be four generations of his family competing at Carmel Valley Ranchers Days, which he was very active in.

Angie Builta, Carmel Valley

Lawrence Berta: Left

Born in 1916 and the last of 14 children, Lawrence Berta has seen his share of changes in Carmel Valley during his 79 years. Today when it is sometimes difficult to find a place to park in the Village, Lawrence remembers as a student at the old Tularcitos School watching Andrew Bloomquist drive 500 head of cattle through what is now Carmel Valley Village.

Still active in the cattle business today, Lawrence got his start when he and his two brothers Leo and Pat went into the cattle business in 1946. Through the years the three brothers ran cattle in Santa Cruz, Fremont's Peak, Rancho San Carlos, Bloomquist Ranch and their home ranch just east of the Village.

A long time participant of Ranchers Days, Lawrence plans to enter again this year. Asked about his close friend and co-honoree, Dario Acevedo, Lawrence said, "Now that guy was a real cowboy". Lawrence and Dario roped together for over 30 years.

The Carmel Valley Ranchers Days committee is proud to have cowboys like Lawrence and Dario represent Ranchers Days this year.

Tim Curran, Carmel Valley

TIDBITS

All-around champion: The person who wins the most points over the two competition, having entered and competed in at least one event each day. The winner will receive a Diamond V saddle valued at \$1700.

Points are awarded on the following basis: first place earns four points, second place earns three points, third place earns two points, and fourth place earns one point.

(Junior, cow milking and merchant roping events do not count toward the all-around title. All other events do count.)

Dress: Participants are requested to wear long-sleeved shirt, western boots and hat.

Entries: All entries must have been postmarked by August 11.

Information: 624-4737 or 626-8277.

There is an All-Around Ranch Horse Award along with silver belt buckles for all event winners (except cow milking). The saddle will be awarded to the all-around champion and the high money winner of the roping events. \$25,000 cash, prizes and awards are being distributed this year.

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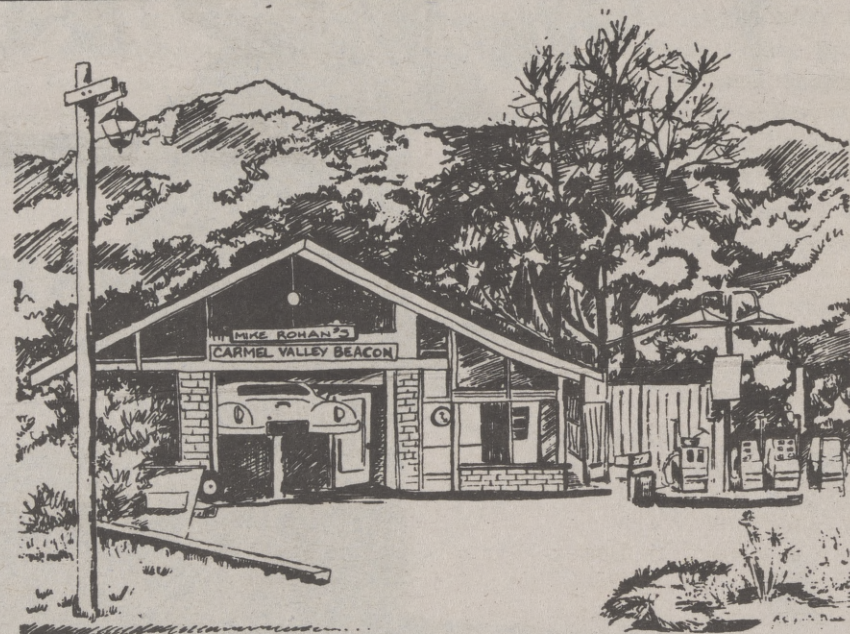
FIRST NATIONAL BANK

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CARMEL VALLEY

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IN THE VILLAGE

Sponsors

Corporate:

The Farm Center Tack & Apparel, Carmel
J.B. Plumbing & Heating, Carmel Valley
Rana Creek Ranch, Carmel Valley
Don Moe Saddle Shop, Kids Chinks
Matson Saddle&Boot Shop, Kids Chinks
Rolling Hudie Hall Insurance, Salinas
Gibilan Cutting Horse Club, Gilroy

Saddle:

Queen's

Baja Cantina, Carmel
Hacienda Hay & Feed, Carmel
Kate's Table, Carmel
Wagon Wheel Restaurant, Carmel
Tamerl & Antel, Salinas

All-Around:

Fashion Streaks, Sand City
The Allen Richmond Co., Carmel Valley
Hidden Valley Inn, Carmel Valley

Queen's Awards:

The Farm Center Tack & Apparel, Carmel
Tierra, Earring, Sashes

Clifford Training Stable, Carmel
Horsemanship Award

Matson Saddle&Boot Shop, Carmel

Custom Tooling

Mid Valley Florist, Carmel

Flowers for Queen Contestants

Champion Team Roper Saddle:

Rancho San Carlos

Team Roping Buckles:

Crane Electric Co., Carmel Valley
Murphy's Lumber Co., Carmel Valley
Running Iron Restaurant, Carmel Valley
D. Moore Heating & Sheet Metal, Seaside

Haps Trailer Sale, Salinas

Circle S Seeds, Hollister

PSTS, Carmel Valley

Selby Petroleum, Salinas

A&B Ext. Co., Salinas

Drs. Deter & Fower, D.V.M., Salinas

Valley Auto, Carmel Valley

Wayne Roudy Fence Co., Boise

Open Calf Branding Buckles:

Boekennoogen Ranches, Carmel Valley

Open Team Penning:

Tuckerberry Farms, Big Sur

Bank of America, Carmel

Jerome Moiso, Carmel Valley

Hidden Valley Inn, Carmel Valley

Sanitation:

Carmel Marina Corp., Marina

Old Style Calf Branding:

Oakridge Ranch, Carmel Valley

Rana Creek Ranch, Carmel Valley

Carmel Ranch Co., Carmel Valley

Fancy Loop:

Salinas Can Food Grocers, Salinas

Leighton Seed Co., Salinas

Schedule

OFFICIAL CALENDAR OF EVENTS

Wednesday, August 23

The Ranchers Days Queen will be picked at the Carmel Valley Chamber of Commerce Mixer to be held at the Trail and Saddle Club beginning at 5:30 P.M. Food and refreshments will be provided by local restaurants and wineries.

Thursday, August 24

Jail and Hoosgow activities will be held in the Running Iron parking lot. This event will feature Deputy Pat Duvall and his volunteer rangers from 11 A.M. to 4 P.M. Look out local merchants, they're comin' for you!

Friday, August 25

Cattle cutting will begin the day's event at Trail and Saddle Club from 12 P.M. to 5 P.M. The event is open to all horses, including previous cutting champions, who qualify for non-pro status.

A horse parade and cattle drive will take place at 3:30 P.M. on Carmel Valley Road through the Village. Following the cattle drive there will be a barbecue featuring beef burgers and country-western music to be held at 5 P.M. at the Trail and Saddle Club.



The Cutting Co., Salinas

All-Around Horse:

Lawrence Berta, Carmel Valley

Team Roping Buckle:

Crane Electric Co., Carmel Valley

Murphy's Lumber Co., Carmel Valley

Running Iron Restaurant, Carmel Valley

H&T Plumbing, Carmel Valley

Saturday, August 26

Roping events begin at 8 A.M. in the main arena of the Trail and Saddle Club.

There will be two steer open draw pot, two steer and mixed two steer competition.

There are over 700 entrants riding top horses, competing for cash prizes, buckles and all-around team saddle. Many professionals have entered.

In the small arena beginning at 8 A.M. will be the junior keyhole races, dummy roping, goat undercorating, stickhorse races, ladies cow milking and four team open calf branding.

A post-event barbecue at the Trail and Saddle Club will be held Saturday and Sunday. It will feature tri-tip barbecued steak, chicken, tortillas, salad, and lots of salsa. The Strictly Country Band with John Keller will perform at 6 P.M. on Saturday. Lunch will be available for purchase at 2 P.M. and thought the afternoon Saturday and Sunday.

Note: Sign ups for the draw pot will close at 7:45 A.M. Saturday

Sunday, August 27

Competition resumes in the main arena of the Trail and Saddle Club starting at 8 A.M. with open stockhorse, junior stockhorse (dry work only), old style calf branding, Ranchers Choice junior team penning and three person open team penning.

Haps Horse Trailer Corral, Salinas

Circle S. Feed, So. County, Salinas

PSTS, Carmel Valley

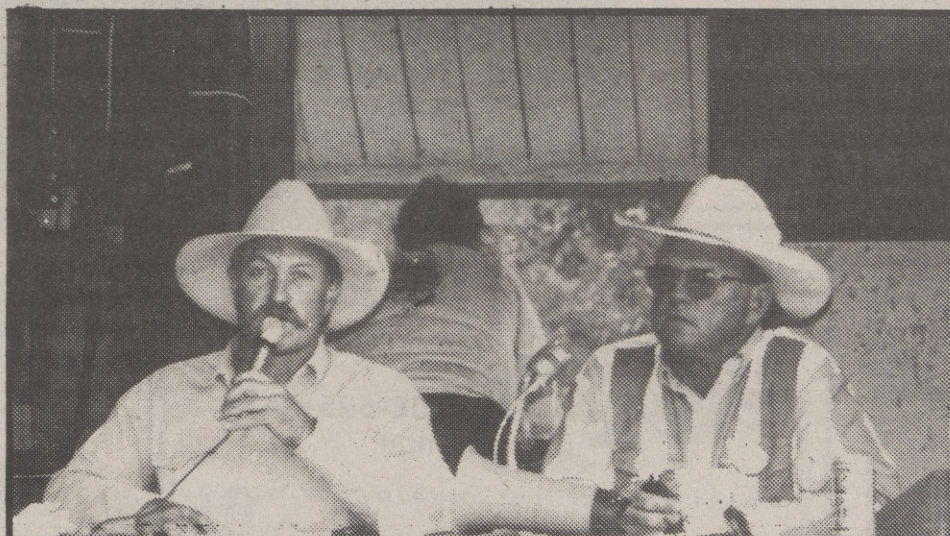
Selby Oil Co., Salinas

A&B Fire Ext. Co., Salinas

Deter&Fower Large Animal Clinic, Salinas

Valley Auto, Carmel Valley

Wayne Roundy, Carmel Valley



THE ANNOUNCERS - Kent Hennicks and Ron Buila

California Branding Buckle:

Boekennoogen Ranches, Carmel Valley

Cutting Horse Buckle:

Open Class

Veldman's Training Stable, San Martin

Non-pro

Gabilan Cutting Horse Club, Gilroy

\$3,000 Novice Horse

Pebble Beach Co.

\$1,000 Amateur Rider

Atokapa Farms, Carmel Valley

Rancers Numbers Class

Sonoma Embroidery Co., Sonoma

Stockhorse Class:

Bridle

First National Bank, Carmel

Hackamore/Snafflebit

Cream of the Crop, Salinas

Kids Events: Junior

Keyhole 13-17

Deli Treasures, Carmel

Keyhole 7-12

Porter Marquard Realty, Carmel Valley

Keyhoe 0-6

Safeway, Mid Valley, Carmel

Dummy Roping 7-12

Roger Williams Co., Carmel Valley

Dummy Roping 0-6

Holman Ranch, Carmel Valley

Goat Undercorating 7-12

Carmel Valley Realty, Carmel Valley

Goat Undercorating 0-6

Wagener Insurance Co., Salinas

Stickhorse 4-6

Salinas Valley Ford, Salinas

Stickhorse 0-3

Salinas Valley Ford, Salinas

Stockhorse 13-17

Carmel Valley Veterinary Hospital

Stockhorse 0-12

The Uni-Kool Co., Salinas

Team Penning-Ranchers Choice 13-17

The Uni-Kool Co., Salinas

Team Penning-Ranchers Choice 0-12

The Home Edition, Carmel

Cattle Sponsors:

101 Livestock, Carmel Valley

Oakridge Ranch, Carmel Valley

Rancho Chupions, Carmel Valley

Don Gatz, Ceres, CA

Media:

The Alan Richman Co., Carmel Valley

Carmel Valley Hoosgow:

J.B. Heating, Carmel Valley

Peifer Plumbing, Carmel

Carmel Valley Electric

Mike Barbor Electric, Carmel Valley

Village Electric, Carmel Valley

Water Truck:

Rancho San Carlos, Carmel Valley

Cattle Hauling:

Shamrock Cattle Co., Carmel Valley

Oakridge Ranch, Carmel Valley

Rancho San Carlos, Carmel Valley

Stonepine, Carmel Valley

BBQ Friday & Sunday

Rana Creek Ranch, Carmel Valley

BBQ Saturday:

Lupe Alonzo & Skinner, Carmel Valley

Hay:

Lyons Hay Co., Salinas



CARMEL VALLEY



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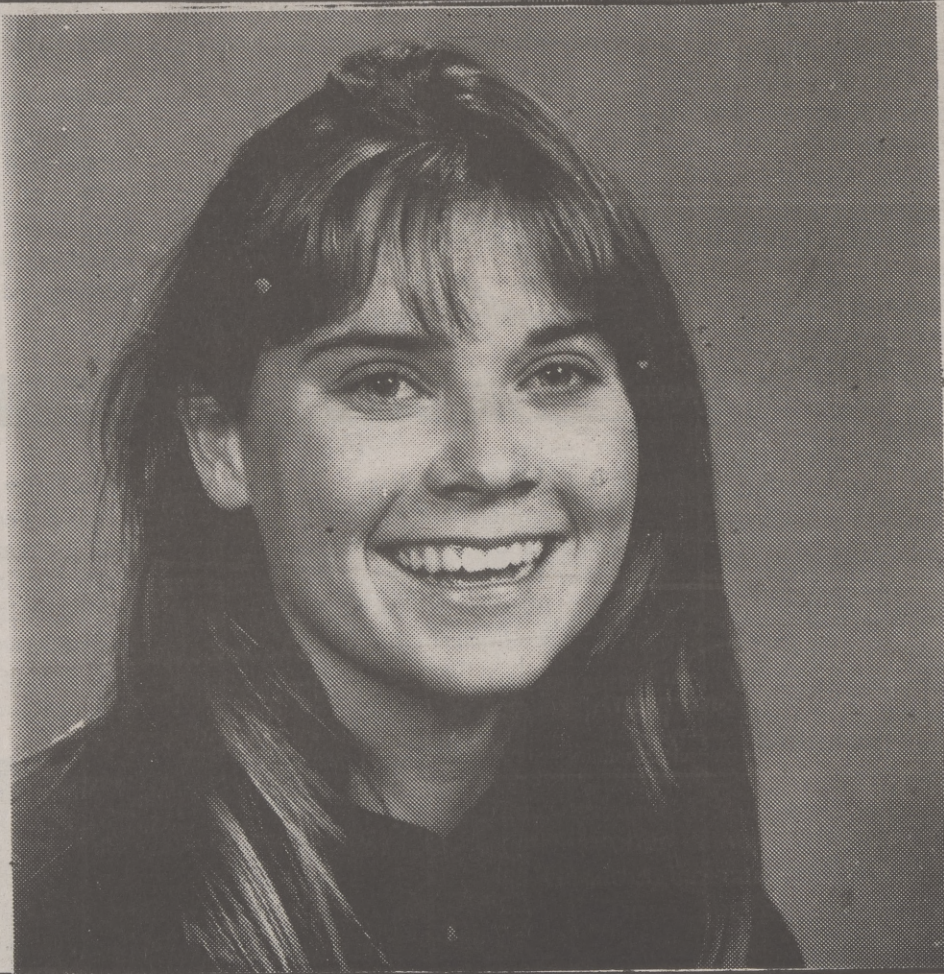
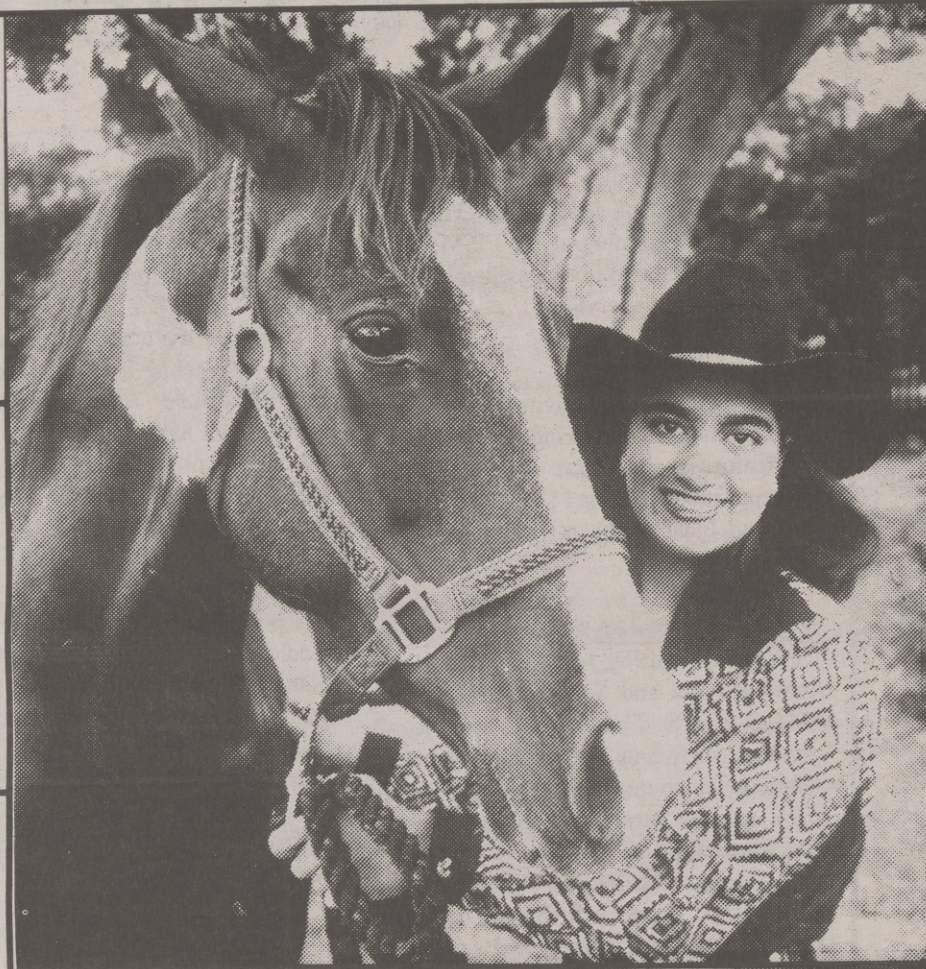
FILLING STATION

Lunch 11:00am Dinner 4pm • Sunday Brunch 10:30am to 2pm

VALLEY HILLS CENTER
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CARMEL VALLEY INN AND TENNIS RESORT

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CARMEL VALLEY ROAD & LOS LAURELES GRADE
(408) 659-3131 • FAX (408) 659-0137



There are five entrants for
Valley Ranchers' Days Que
They are: Jillian Leigh Mu
(top left), Jessica Kabat (ce
Tricia Ringer, (top right), J
Lundy (lower left), Courtne
Connell, (lower right).

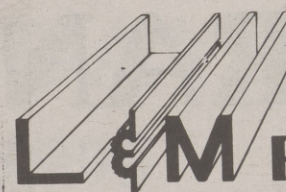
RANCHERS' DAYS



FIVE



are five entrants for Carmel Ranchers' Days Queen. are: Jillian Leigh Munsey (left), Jessica Kabat (center), Ringer, (top right), Julie (lower left), Courtney (lower right).



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Cal. Lic. C51-546647

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Angel Mendez
STORE MANAGER
NORTHERN CALIFORNIA DIVISION

104 MID-VALLEY CENTER
CARMEL, CA 93923
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GARY BLOXHAM

Body Shop Manager

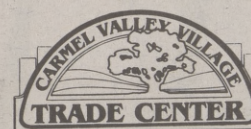


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&
BODY
SHOP

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373-5555 Monterey
455-8405 Residence
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Dee Dee Smallwood
Assistant Vice President
Branch Manager

Carmel Center Branch 1029

Highway One and Rio Road
Carmel, CA 93923
Box 221340
Carmel, CA 93922
408/625-8010 (BAN 795)



Bank of America

Recycled Paper

THE HOME EDITION

Ray A. March
Editor

Post Office Box 2463, Carmel, CA 93921
(408) 624-3881 • (408) 659-4536 • Fax (408) 659-2571

CARMEL VALLEY RANCHERS' DAYS

Carmel Valley Brands

The brands below have been used at various ranches around Carmel Valley, some since the 1800's.

The brands will be featured at Carmel Valley Ranchers' Days this weekend.

The annual event was founded twelve years ago by volunteers who wished to demonstrate the abilities and traditions of California ranchers and ranch hands.

Admission is free to the event which will be held primarily at the Carmel Valley Trail and Saddle Club through Sunday and will feature competitions, ranch-style cooking, a trade show and memorabilia sale.



ASKEW
FAMILY



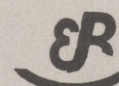
BELL
RANCH



BERTA
RANCH



BOEKENOOGEN
RANCHES



RON
BUILTA



CARMEL
RANCH CO.



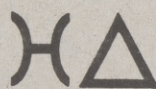
BILL
DORRANCE



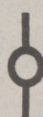
THE BOB EATON
FAMILY



FERRASCI
FAMILY



HOLMAN
RANCH



LAMBERT
RANCH



JIM McPARLIN



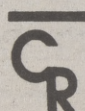
FRED NASON JR. OAK RIDGE
MEMORIAL RANCH



RANA CREEK
RANCH



RANCHO CHAPINOS
BOB & BETTY WILSON



RANCHO
SAN CARLOS



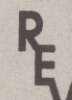
SHAMROCK
RANCH



JACK & SALLY
SWANSON



TOOTIE
TRUESDELL



ROGER & DODIE
WILLIAMS



JOE WOLTER
FAMILY

WESTERN CABINET & COUNTER TOPS



Tim Taylor Frank Cunha John Cunha Michael Terry

FROM THE EXPERTS AT WESTERN CABINET & COUNTER TOPS

"Shop for kitchen cabinets the same way you would for any large purchase... Ask for referrals and testimonials from customers who have purchased through your cabinet dealer. Research your dealer and their manufacturer's products. Most importantly, ask about the service your dealer and the manufacturer offers before, during, and after your remodel project. Remember, cabinets are a big investment. You wouldn't want to make that investment without establishing trust in your cabinet dealer."

15 Railroad Ave. • Spreckels

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HOURS M-F 8-5 • SAT By Appointment Only

The Folks Who Are Part Of The Ranchers' Day Tradition

Past All-Around Champions:

1984-John Rodriquez, Castroville
1985-John Deaton, Salinas
1986-Rick Marron, Hollister
1987-Rick Marron, Hollister
1988-Billy Maartin, Watsonville
1990-Mike Lewis, San Luis Obispo
1991-Carl Wilken, San Miguel
1993-P.K. Kennedy, Salinas

Past All-Around Cowgirls:

1986-Judie Nielsen, Watsonville
1987-Judie Nielsen, Watsonville
1988-Sondra Marron, Hollister
1989-Julie Neilsin, Aromas
1990-Gina Jansen, Salinas
1991-Cathie Twissleman, Carrisa Plains
1992-Debra Johns, Paso Robles
1993-Chris Aver, San Juan Bautista

Ranchers Days Queen:

1994-Mellisa Cobbit, Carmel Valley

Ranchers Days Committee:

Jerry Hecker, Ron Builta, Jack Belangee,
Clem S. Saveldi, Dale & Ann Ringer, Bill
Askew, Bill Reese, Time Curran, Dan
Doss, Judy Hecker, Joey Ringer, Frank
Ringer, Tony Ferrasci, Joleen Lambert
Skinner, Sabrina Chaver, Randy
Randazzo, Ron Kelsing, Richard Levine

Ranchers Days Volunteers:

Ron Builta, President
Tim Curran, Secretary
Jim McPharlin, Vice President
Tim Heasion, Treasurer

Judy Hecker, Entries Secretary

Ann Ringer, Entries Secretary
Jill Curran, Entries Secretary
Teresa Cox, Scorekeeper/Timer
Jeanne Woods, Scorekeeper/Timer
Kent Heneks, Annoucer
Bob Gonsalves, Stockhorse Judge
Bob Moore, Arena Crew
Kim Wolff, Arena Crew
Bill Reese, Arena Crew
Jack Belangee, Arena Crew
Cachagua Volunteer Fire Department
Kevin Azevedo, Grounds
Azevedo Brothers, Water Truck
Oakridge Ranch, Cattle Hauling
Rancho San Carlos, Cattle Hauling
Shamrock Livestock Transportation
Rana Creek Ranch, Cattle Hauling
Mid Valley Fire Depart., First Aide
Prescott Skinner, Barbecue
Lupe Alonao, Barbecue
Running Iron, Beer, Wine Concession
Plaza Linda, Barbecue Salsa
Tularcitos Parents' Club, Concessions
Loraine-Safeway, Beer Booth Tickets
Dale & Ann Ringer, Kids Events
Jeanie Woods, Team Roping Secretary
Joyce Cox, Team Roping Secretary
Bridget Woods, Team Roping Secretary
Kent & Tootie Toosdale,
Strictly Country, Music
Carmel Valley Sun, Program
Fashion Streaks, T-Shirt Booth



CARMEL VALLEY RANCHERS' DAYS

AUG. 23rd - 27th 1995

EVENT

ENTRY FEE

SATURDAY - MAIN ARENA - WCRA - 8AM START-POST ENTRIES 7AM

TWO STEER OPEN DRAW POT (go 3 times).....	\$25/person
#4 TWO STEER (go 3 times).....	\$25/person
#5 TWO STEER (go 3 times).....	\$25/person
#7 TWO STEER (go 3 times).....	\$25/person
#8 TWO STEER (go 3 times).....	\$25/person
#7 MIXED TWO STEER (go 3 times).....	\$25/person

SATURDAY - SMALL ARENA- 8AM START -PRE-ENTRIES ONLY!

JUNIOR KEYHOLE RACE (13-17) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 30 ENTRIES.....	\$ 5/person
JUNIOR KEYHOLE RACE (7-12) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 30 ENTRIES.....	\$ 5/person
JUNIOR KEYHOLE RACE (0-6) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 30 ENTRIES.....	\$ 5/person
JUNIOR DUMMY ROPING (7-12) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 35 ENTRIES.....	\$ 5/person
JUNIOR DUMMY ROPING (0-6) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 35 ENTRIES.....	\$ 5/person
JUNIOR GOAT UNDECORATING (7-12) MUST BE PRE-ENTERED BY 8/11.....	LIMIT 35 ENTRIES.....	\$ 5/person
JUNIOR GOAT UNDECORATING (0-6) MUST BE PRE-ENTERED BY 8/11.....	LIMIT 35 ENTRIES.....	\$ 5/person
JUNIOR STICKHORSE (4-6) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 36 ENTRIES.....	\$10/person
JUNIOR STICKHORSE (0-3) MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 36 ENTRIES.....	\$10/person
LADIES COWMILKING.....	MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 20 ENTRIES.....
OPEN CALF BRANDING..4 PERSON TEAM..MUST BE PRE-ENTERED BY 8/11/95..	LIMIT 30 TEAMS.....	\$20/person

SUNDAY - MAIN ARENA 8AM START PRE-ENTRIES ONLY!

OPEN STOCKHORSE (go 2 times)..MUST BE PRE-ENTERED BY 8/11/95.....	LIMIT 30 ENTRIES.....	\$25/HORSE
JUNIOR STOCKHORSE (13-17) (go 2 times) MUST BE PRE-ENTERED BY 8/11/95..	LIMIT 15 ENTRIES.....	\$10/HORSE
JUNIOR STOCKHORSE -DRY WORK ONLY-(0-12) (go 2 times) MUST BE PRE-ENTERED BY 8/11/95..	LIMIT 15.....	\$ 5/HORSE
OLD STYLE CALF BRANDING (enter twice-rope once) 3 MAN TEAM..MUST BE PRE-ENTERED..	LIMIT 30 TEAMS	\$15/person
RANCHERS CHOICE JR. TEAM PENNING (1 JR 0-12, 1 ADULT) MUST BE PRE-ENTERED ..	LIMIT 15 TEAMS.....	\$10/junior
RANCHERS CHOICE JR. TEAM PENNING (1 JR. 13-17, 1 ADULT) MUST BE PRE-ENTERED..	LIMIT 15 TEAMS.....	\$10/junior
OPEN TEAM PENNING- 3 MAN TEAM (go once only!!).....	MUST BE PRE-ENTERED BY 8/11..	LIMIT 40 TEAMS..\$25/person

****ALL-AROUND RANCH HORSE AWARD (MUST BE PRE-ENTERED BY 8/11)****

NOTE!!!! SIGN UPS FOR DRAW POT WILL CLOSE AT 7:45AM SAT.

SILVER BELT BUCKLES FOR ALL EVENT WINNERS (EXCEPT COWMILKING)

SADDLE AWARDED TO ALL-AROUND CHAMPION & HIGH MONEY WINNER OF ROPING

\$ 25,000 CASH, PRIZES & AWARDS



CARMEL RANCHE

AUG. 23rd -

13th Annual Carmel Valley Ranchers Days



1995 Carmel Valley Ranchers' Days Committee

REAL ESTATE REPORT

Carol Jensen Root

The following real estate sales were reported for the period of July 11, 1995 through July 15, 1995.

Pebble Beach

None sold.

Carmel

John Hague sold to the Department of Vet Affairs 3174 Sycamore Place on July 11, 1995 for \$225,000.

Carmel Valley

Elizabeth Smith sold to Robert and Mary Jo Moore #8 Del Mesa Carmel on July 10, 1995 for \$155,000.

Emily Castle sold to Nyles and Rhonda Williams 27410 Loma Del Rey on July 11, 1995 for \$850,000.

Larry Challis sold to Bill Lingren 17 W. Garzas Road on July 12, 1995 for \$460,000.

VALLEY FINANCE

Douglas Pease

We all pull a caboose full of documents. At birth there is a Birth Certificate. Where is it now? A lot of people will want to see that document. It should have the raised seal on it and it should be in an accessible place, in case we need to apply for a Passport when we win the raffle trip to Paris.

The birth certificate, a Social Security Card and an Immunization card get us into school, a High School Diploma gets us out. Where are they? We need them to go to college, join the Army, or get certain jobs. If we graduated from college, where is the College Diploma? We need it to get certain jobs or go on to graduate school. When we do get a job, we amass Income Tax filing records. If

we left the Army, where is the DD-214? We need it for a VA loan and VA health or burial benefits.

When we marry, we need a Marriage License in most states, and we receive a Marriage Certificate after the reception. Where is it?

When we buy a house we are issued a Deed of Ownership and a large folder containing terms of the Mortgage loans. We need the Deed if we sell the house or re-register ownership (e.g., if our spouse dies), and we need the mortgage papers for numbers to put on our Homeowner's Insurance policy. Where's the Household Inventory to show a claims adjuster in case of fire or flood? Mortgage payments are taken from our checking

account, which issued us a PIN number. Where's that? There's a phone with a Credit Card number. Where's that? And the VISA card, gas credit cards, Library card, Motel Discount card, Frequent Flyer card, all of that which we probably keep in a wallet of some kind with our Driver's License, our Auto Registration, and our Proof of Auto Insurance card. Where's the Pink Slip?

As our children are born, we show our Marriage Certificate to apply for the new Birth Certificate and use that to file for a new Social Security Card, and that's the time we realize there is another caboose on our track. More Immunization records, Student ID records, Scout Advancement records, and Diplomas. Maybe a new Passport. Maybe a few Stock Certificates if we invest to meet college expenses, with records to show Cost Basis and Selling Price.

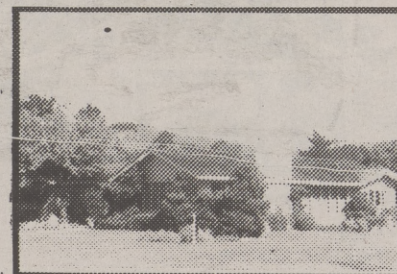
If our spouse does die, we need the Marriage Certificate to show proof of relationship, and several Death Certificates, to send to the Life Insurance company, (where's the policy?) and to re-arrange Social Security benefits, investments, credit cards and joint bank accounts. If we cannot locate the documents, we will have to restock our caboose at this time. Or we could ask an attorney to do it....Believe me, even The Well Marked Shoe Box System works better than no system at all. And let us not forget to add our will!

What does all this have to do with Financial Planning? Absolutely everything.

Del Monte
REALTY COMPANY

CARMEL 626-2221 • 626-2224
MONTEREY 626-2222
PEBBLE BEACH 626-2223 • 626-2225

CARMEL VALLEY

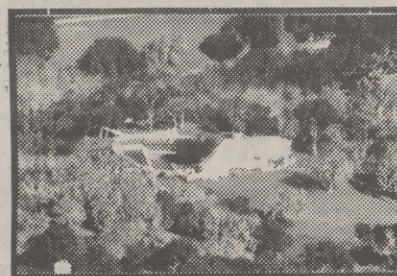


NEAR QUAIL LODGE!

Spacious ranch-style home on a prime corner lot with views out to the 3rd fairway at Quail Lodge. High ceilings in the open living/dining rooms and large picture windows. Three generously sized bedroom suites, extra-wide hallways suitable for gallery frames, and a well-planned kitchen with lots of light, tile countertops & white cabinets. \$545,000.

ARROYO CARMEL CONDO!

A beautifully located, south-facing, comfortable corner unit. Large kitchen has a breakfast area, living room opens onto deck and has bookcases and a brick fireplace. Family room plus solarium! The master suite has its own deck. Three bedrooms & 2 1/2 baths. Pool, tennis courts, spa and clubhouse at complex. In a walk to Barnyard or Crossroads location. \$259,000.



FRENCH COUNTRY RETREAT!

On nearly 12 tranquil acres past the village is this elegant 3 bedroom, 3 bath home, set amidst a sun washed mesa with extensive decking and a solar heated pool with awesome valley views. There's a 45 foot great hall, solid wood double-paned windows, leaded glass doors, and a massive stone fireplace. Oak studded land with horse trails, woods, meadows, stream and well. Now \$699,000.

LOAN DENIED?

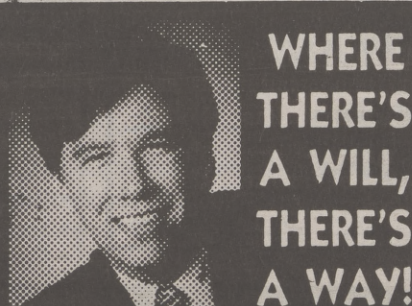
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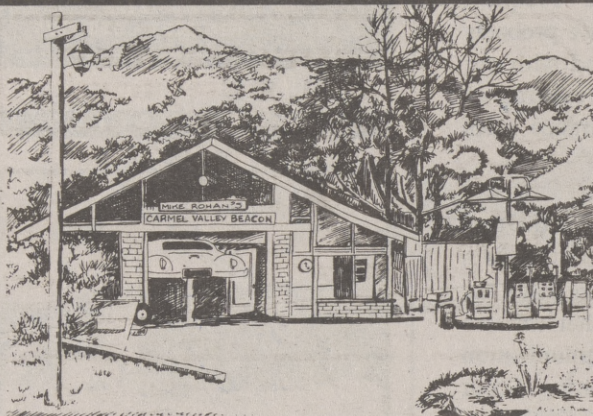
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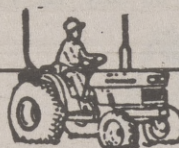
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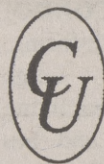
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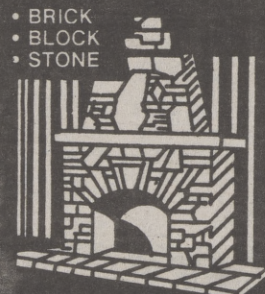
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Letters from page 6

what it pleases. The question which will be put to the voters is: "Shall the proposed New Los Padres Dam and Reservoir Water Supply Project for Zone 6 of the Monterey Peninsula Water Management District be approved, and shall that public agency be authorized to use the most effective means to finance the project by issuance of bonds, certificates of participation, and/or public-private partnership for this project in a total amount not to exceed \$116,500,000?"

I'm not sure my constituents in Division 2 are willing to allow the District an open ended authorization to do what it pleases if the vote passes. It

gives a broad authorization to issue any type of financing, including entering into a partnership with Cal-Am Water Company.

Persons who believe that we are in a crisis should rest at ease. A cutback mandated by the State is 15 percent for 1996 and another 5 percent in 1997. The maximum Cal-Am can distribute is 15,585 acre feet after 1997. We are presently using about 14,000 acre feet, leaving 1585 acre feet available for new connections. At the rate the District has been issuing permits, (about 70 acre feet per year), this amount should be enough to last 20 years. However, the District expects to issue permits at about 100 acre feet per year, which will reduce the 20 year period to about 15.

However, the State has made it plain

that it desires Cal-Am to find another source of water to replace 10,730 acre feet it is allegedly pumping illegally from the Carmel Valley aquifer. That company is directed to formulate a plan for substituting sources of water in case the vote on the dam fails. Cal-Am is in the process of doing that and the plan must be forwarded to the State a month after the vote.

It would be nice if the public could be made aware of what that plan is prior to the November 7 election. My guess is that Cal-Am will produce alternate plans, one to transfer the Water District's permit to them to construct the dam and another which will use other sources such as desalination, retrofitting, conservation, more wells, and a myriad of other alternatives which may be less

costly to Cal-Am.

You can bet that Cal-Am will take the less expensive path.

Lou Haddad
Board Member
MPWMD

Editor, Carmel Valley Sun:

The county, especially Carmel Valley, would benefit tremendously from the completion of Rancho San Carlos. The area of 32 square miles would be limited to approximately 350 homes in perpetuity.

The Board of Supervisors would do well to fast track its approval. This is truly a model development.

Mary Dekker
Carmel

female but later learned it was a "surfer type" male.

* Man on Quarry Rd., Pebble Beach, reported the theft of a ring from his house. Suspected are construction workers who were in his house the previous day.

* A man on Carmel Rancho Blvd. received a telephone call from Michigan with a bogus report that his sister had to be medi-vac transported to Boston and that the cost was \$7,500. The man called his sister, who was fine. No money was sent.

* A woman called from the Sea View Inn in Carmel to report she had lost her wallet at the Barnyard.

* A CalTrans worker reported finding property belonging to a man from Los Angeles.

* A woman on Vista Ladera reported her 34 year old son left the house on 8-3-95 and has not been heard from since.

* A Pebble Beach woman got into a domestic dispute with her son over her drinking.

* A woman on Sunset in Pebble Beach reported seeing a light outside of her house in the form of a camera flash, or similar.

* A report of child abuse on Paso Del Rio. After talking to the juvenile it was determined that most of the incidents occurred at the Monterey Marina. Case forwarded to Monterey Police Department.

8-9

* James Hay Greenwood, 84, was seen walking into the surf at Carmel River State Beach. A witness yelled at him not to go any further. The witness ran to call 911. Greenwood was found in the surf about an hour later by Carmel Highlands Fire when CPR was started. He was pronounced dead at Community Hospital of the Monterey Peninsula.

* A man on Via Nona Marie reported a juvenile from Rio Road was throwing water balloons into the roadway and at the Century 21 business. No juvenile was located.

* A man on Pine Hills Drive reported that someone took his salmon shaped mailbox from a post. Value \$45. No suspects or witnesses.

8-13

* A man from Saddle Mountain RV Park reported the a male who was trespassing on his property had been warned 6-8 times before to get off his property.

* Residents on Crest road asked for a Civil Standby while the man removed his belongings after a heated domestic dispute. No prosecution desired.

* A woman in Pebble Beach reported that a 14 yr. old male friend of her son had taken a bicycle from their house without permission. He returned it but had not given back the front wheel. Wheel was returned without incident.

* A man from Los Gatos reported his vehicle burglarized while parked at Soberonte Point. Window was smashed, backpack and i.d. taken.

Tickets now on sale for 2nd annual "Great Bowls of Fire" fundraiser

The Carmel Valley Chamber of Commerce, together with the Carmel Valley Community Youth Center is very pleased to present the 2nd annual "Great Bowls of Fire" Chili Cook-Off at beautiful Holman Ranch in Carmel Valley, on Monday, September 18 from 5 to 8 p.m.

This outstanding evening of food and fun will feature an excellent selection of "home grown" chili recipes, presented by local businesses and organizations.

Tickets are \$15 per person and cover chili, cornbread, salad, coffee, and dessert. There will be a no-host bar.

Featured will be a silent auction and live music and entertainment by popular local performers Pat Ireland and Elizabeth McNeely & friends.

Anyone wishing to sponsor a chili booth may contact the Carmel Valley Chamber of Commerce at 659-4000. Booth reservations are required and space is limited.

Event tickets are available at Carmel Valley Market, First National Bank and Mail Boxes, Etc. at Mid Valley. Proceeds will benefit the Carmel Valley Chamber of Commerce and the Carmel Valley Community Youth Center.

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The Carmel Valley Sun
659-7000

LEGAL NOTICE
S4533S
FICTITIOUS BUSINESS NAME
STATEMENT
F951236
The following person is doing business as BAY FITNESS OF CALIFORNIA, 150 E. Carmel Valley Road, (P.O. Box 27) Carmel Valley, Ca. 93924: Claire Elizabeth Jane Eckard, 150 E. Carmel Valley Rd., Carmel Valley, Ca 93924.
This business is conducted by an individual.
Registrant commenced to transact business under the fictitious business name listed above on 6-1-95.
Signed: Claire Eckard
This statement was filed with the County Clerk of Monterey County on 7-5-95.
Publication dates: 8/10, 17, 24, 31, 1995.

LEGAL NOTICE
S4560S
FICTITIOUS BUSINESS
NAME STATEMENT
F951271
The following persons are doing business as AGEON ENTERPRISES, 1118 Wildcat Cyn. Rd., Pebble Beach, Ca 93953: Gail S. Nkwocha, 1118 Wildcat Cyn. Rd., Pebble Beach, Ca. 93953, Oguchi H. Nkwocha, 1118 Wildcat Cyn. Rd., Pebble Beach, Ca. 93953.
This business is conducted by husband and wife.
Registrant commenced to transact business under the fictitious business name listed above on n/a.
Signed: Gail S. Nkwocha
This statement was filed with the County Clerk of Monterey County on 7-12-95.
Publication dates: 8-10, 17, 24, 31, 1995.

LEGAL NOTICE
S4566S
FICTITIOUS BUSINESS
NAME STATEMENT
F951359
The following person is doing business as CARMEL VALLEY COMPUTER PRODUCTS, 30 River Road, Carmel Valley, Ca 93924: Nalini Tryambak Joshi, 30 River Road, Carmel Valley, Ca 93924.
This business is conducted by an individual.
Registrant commenced to transact business under the fictitious business name listed above on 7-24-95.
Signed: Nalini Joshi
This statement was filed with the County Clerk of Monterey County on 7-24-95.
Publication dates: 8-10, 17, 24, 31, 1995.

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LEGAL NOTICE
S4550S
FICTITIOUS BUSINESS
NAME STATEMENT
F951382
The following person is doing business as DATA SAVER, 43 East Carmel Valley Rd., #7, Carmel Valley, Ca 93924: Gary W. Bryant, 43 East Carmel Valley Rd., #7, Carmel Valley, Ca 93924.
This business is conducted by an individual.
Registrant commenced to transact business under the fictitious business name listed above on 7-9-95.
Signed: Gary W. Bryant
This statement was filed with the County Clerk of Monterey County on 7-27-95.
Publication dates: 8-10, 17, 24, 31, 1995.

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EMBROIDERY wholesale business located in Carmel Village. Includes 6 head computerized machine, supplies, & training. 659-7315 8-10

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CV room, bath, private entrance. Mature single man. California born writer employed CV Village. George. 659-0312 8-17

FOR RENT

STUDIO apartment in Village. Lots of cupboard space. Privacy. \$550 includes utilities. 659-4235 8-17

LOST DOG

\$500 REWARD for return of Scout, Shepherd Akita mix. brown, black & white. Last seen in Village. 899-2089

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We are looking for a reliable, detail oriented person to provide weekly service to Carmel Valley Sun clients. Excellent personal appearance. Valley resident preferred. Must have vehicle, CDL, ins. and refs. 6 hrs. per day Mon, Wed and Fri. Salary, plus mileage, plus incentives. To apply: Mail letter of interest & resume to: CSR, Carmel Valley Sun, POB 222104, Carmel, Ca 93922 tf

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Typist, must have PC with WordPerfect or Microsoft Word with laser printer. 8-12 hrs. per week. Typing speed 70 wpm. 659-7000 Norman tf

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PUPPY AND DOG training classes start 8/31 in Carmel Valley. PuppyWise. 373-3747 8-17

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I called a lady the other day and asked her when she was planning on moving. She replied "never."

I asked her how long she had lived at this address. She said, "My husband built this house himself, forty years ago."

I was curious where she had lived before they had moved here. She told me they had rented an apartment downtown.

"So how did you happen to choose this area?" I wondered.

"At the time, it was a brand new subdivision and there were only fields. Our house and our neighbor's house were the first ones built." She said it proudly, her memory obviously stirred by the thought.

"So, if you were to move from here, where would you go next?" I asked, hypothetically.

"My son wants me to move closer to him, in Santa Cruz."

When I asked when that might happen, she told me that she had looked at some real nice condominiums last week but they were so expensive. "My son has been after me to move ever since my husband passed away four years ago." She sighed. "And this house is really way too big. It's hard to keep up with it anymore."

She seemed to be deep in thought.

"Let me ask you this," I decided to extend the conversation. "What's important to you about moving?"

"Well, I guess I really just need a smaller place."

"How is that important to you?" I tested her.

"I really can't imagine this whole property the way I used to. The garden just doesn't look the same anymore. The exterior should be painted. There's just so much that needs to be done..."

I said it probably looked immaculate,

"but, having a smaller house with less headaches, ultimately, what would all this do for you?" She paused, a little skeptical, as if remembering that she was talking to a real estate agent, or something.

"Ultimately?" she repeated. "If I did move to Santa Cruz, I'd have more free time, and I'd probably spend it with my grandchildren."

"So...ultimately, getting a smaller home, getting away from all the pressures of managing this one, and being close to your grandchildren. Isn't that a great feeling?"

I smiled into the phone and she chuckled.

"Fortunately, to get you one step closer to Santa Cruz, all we need to do now is simply set an appointment so I can help you get what you want in the time you want. Okay?"

She agreed to see me the following day. When I pulled up to the home, my suspicions were right. It was the most manicured property in the neighborhood. I was a little nervous. I always get nervous when I go out to a potential seller's home because I never quite know what will transpire.

So, I always remind myself of the rules: Show up. Pay attention. Tell the truth. Don't get attached to the outcome.

She invited me in, and I asked if we could sit at the kitchen table. She was very gracious and frankly, looked much younger than I had pictured her. Along with the stylish painting on her walls, I immediately noticed an exercise bike and trampoline in the family room. She sensed that my manner was businesslike and adjusted hers to match.

I began right away. I'd like to thank you for having me here today. My intention is to explain to you the business of selling your home. I'm going to tell you exactly what I'm going to do to get it sold. I'm then going to ask you to sign a contract. Do you have any questions about this process?" I

asked.

She sat erect on the chair with a notepad and pen in her hand. "Not yet," she said. And our dialogue began.

"Are you convinced that you want to move?"

"I'm getting there."

"Are you willing to price your home to cause it to sell?"

"I don't want to just give it away."

"Would you like me to handle the transaction for you?"

"I'm not sure yet. I need to know more about the process."

"Great. Let's review some of the questions I asked you yesterday. You said you'd like to move to Santa Cruz. How soon would you like to be there?"

She told me that after we spoke yesterday, she called the condominium complex and asked to see them again next weekend. "So, if we were to end up selling your home in the first month, that would be okay with you?"

She was cautiously okay with that, but it would depend on exactly where she ended up moving.

"How much do you currently owe on this house?" It was free and clear. "Are you willing to finance any part of the purchase or do you need all your cash out?" She would not finance at all, she was adamant about that.

"Do you have a price in mind, that you'd like to list your house for?" She said she

expected me to show her some comparable sales.

I showed her the market analysis, with other homes that had sold. And I suggested a list price that was lower than the most recent sale and much lower than the three or four that were currently active. She was bewildered with my logic.

"The asking prices for current listing is called 'fantasy land', the prices on recent sales called 'reality'. We need to decide where you want to spend your time, in a declining market." That made sense to her.

I showed her an estimate of her net proceeds after deducting all the expenses for the sale. She agreed that with the projected amount, it would be enough for her to buy the condo she liked. She questioned me about taxes, but I told her that by law, I wasn't qualified to give tax advice.

"Will you list your home for this amount today?" I asked. She said probably, but wanted to know more about the process.

After I went through my marketing plan, I added a clause in the listing agreement that said it was subject to the approval of her accountant. I wanted to make sure she had all the answers. As I left the home, about 30 minutes after I had arrived, I told her I'd wait a couple of days before I put up the sign, I could see she was relieved, but she was tense...and somewhat remorseful too. After all, a lot happened in that home in the last 40 years.

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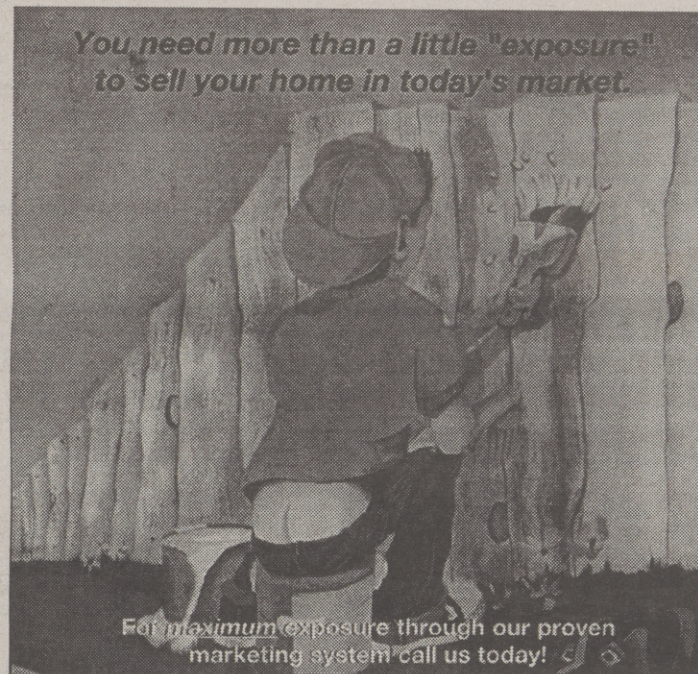


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CALENDAR Carmel Valley Sun

August-September, every Friday (6 p.m.-9 p.m.). Carmel -by-the-Sea Art Walk. More than 20 galleries, self guided tour. For complete listing call Carmel Business Association 624-2522. Also available are lists for touring selected places of historical interest and charm.

Stephen Skerce will be the featured artist of the month at the Venture Art Gallery. Across from the Doubletree Hotel, Monterey. 372-6279.

8-1 through 9-30. Showing of the recent oils of Dick Crispo and Charlene Smythe at Hairpin Alley, 7th & San Carlos, Carmel. Opening reception 8-4 (7-9 p.m.) Closed Thursdays, Sundays and Mondays. 624-6861.

8-3 through 9-6 (10 a.m.-5 p.m.) "CAA 1995" Exhibition of Current Carmel Art Association artists at the association gallery Dolores between 5th & 6th. 624-6176.

8-21 through 9-11. A tribute to George De Groat with an exhibit of works by 12 of his long term students. At the Thunderbird Barnyard Gallery, sponsored by Central Coast Art Association. Free. 649-4163.

sun events 8-17 -24 cont'd.

8-24 (6-7:30 P.M.) Reception for prospective members of the Junior League of Monterey County (JLMC) at the Old Whaling Station in Heritage Harbor. RSVP by 8-15 to Debra Bowlby, 484-9521 or Lisa Ostarelllo, 422-6642, ext. 261.

8-24 (7 p.m.) Organizing meeting of The Co-Housing Community Group. Crossroads Community Room. Free. 624-3086 or 625-1861.

sun events cont'd 8-17-24

8-25 Dog Show - Golden Retrievers, English Setters and Doberman Pinschers. Carmel Middle School. Free.

8-25, 26, 27 (6-7:30 p.m.) Light Operatic Selections of Romberg/Frimland the Romantic Era. Main drawing room Casa Palermo. 649-0335.

8-26 Dog Show - Del Monte Kennel Club All Breed and Obedience Trial. 2000 dogs. Judging begins 8 a.m. Best in Show 5 p.m. Free. Carmel Middle School

8-26 (Noon-3 p.m.) Tomato tasting. Earthbound Farm, 7250 Carmel Valley Road. Free. 625-6219.

8-27 Dog Show - Santa Clara Kennel Club All Breed. Carmel Middle School. 8 a.m. Free.

8-28 7:30-9 p.m.) Central Coast Art Association sponsors an oil demonstration by Martin Weekly, local artist and gallery owner. Room 10, Sunset Center, Carmel. Free. 649-4163.

8-31 (7-9 p.m.) The Monterey Dunes Natural History Association Summer Lecture Series presents "Native Animals: Guardians Against Extinction" at Glasgow Hall, Room 102 Naval Postgraduate School. Donation \$3. Call 655-4467.

SEPTEMBER

9-1 (7 p.m.) Monterey Bay Users Group-PC general meeting. Crossroads Room, Crossroads Shopping Center, Highway 1 at Rio Road, Carmel. Speaker on anti-virus computer programs. 373-6245.

9-2, 9-3 (10 a.m. - 6 p.m.) 11th Annual California Indian Market. Historic Mission San Juan Bautista. \$2. \$1 over 60, under 12 free.

9-2, 9-3 (10 a.m. - 5 p.m.) Sixth Annual Outdoor Art and Wine Festival. Fine Arts at Affordable Prices. Sunset Center, Carmel. Free.

9-6 (7 p.m.) The OS/2 Special Interest Group meeting at Archer Park Center, 542 Archer Street, Monterey. Exploration into the features of IBM OS/2 Warp. 373-6245.

9-9 Auditions for the Monterey County Symphony Chorus at the Church of the Wayfarer, Lincoln & 7th, Carmel. Call 624-8511 for appointment.

9-11 (7 p.m.) Graphics-CAD Special Interest Group meeting at Archer Park Center. How to do graphics and drawing on your computer. 373-6245.

9-13 (7 p.m.) Communications Special Interest Group meeting at Archer Park Center. Discussion of how to use your computer to connect with bulletin boards and the Internet. 373-6245.

9-15 (10 a.m.) Rosemary Verey, British author and creator of the famous gardens at her home in Barnsley House, in the Cotswolds, England, will speak at the Galleria Design Center, 5 Harris Court, Building W, Monterey. Ticket @ \$25 will be held at the door. 375-7811

9-15 (7 p.m.) Monterey Bay Internet Enthusiasts meeting in the Multi-purpose room, Pacific Grove Adult Education Center, 1025 Lighthouse Avenue. An exploration into Internet. 373-6245.

9-16 (11a.m.-2 p.m.) Earthbound Farm Stand Tasting. Free. 625-6219

9-18 (5 - 8 p.m.) "Great Bowls of Fire", Second Annual Chili Cook-Off Benefit sponsored by Carmel Valley Chamber of Commerce and Carmel Valley Community Youth Center at Holman Ranch. \$15. 659-2640, 659-3983.

9-20 Carmel Art Association's annual jury for artist membership. All professional artists living within 35 miles of Carmel for at least 1 year are eligible to apply. Application forms available at the Association, Dolores Street between 5th and 6th, Carmel. 624-6176.

9-20 (7 p.m.) Multimedia Special Interest Group meeting at Archer Park Center. Exploration into multimedia including sound and video on your computer. 373-6245.

9-21 (7-9 p.m.) The Monterey Dunes Natural History Association Summer Lecture Series presents "Environmental Law and the Citizen" at Glasgow Hall, Room 102, Naval Postgraduate School. Donation \$3. Call 655-4467.

9-23 (9 a.m.-1 p.m.) Patio sale at St. Timothy Lutheran Church, 52 Soledad Drive, Monterey. 375-2042.

9-23 (9a.m.-4 p.m.) "Days of Wine and Roses" at Galante Vineyards. A luncheon and a tour of Galante vineyards and rose gardens. Call 1-800-GALANTE for reservations.

9-23 (11 a.m.-3 p.m.) Corn husk dolls. Earthbound Farm. Demonstration. Corn husks provided. Free. 625-6219.

9-23, 9-24 (10 a.m. - 6 p.m.) World Cultures Festival. Monterey Custom House Plaza.

9-23 through 10-19 (11 a.m.-5 p.m. Wed-Sat. & (1-4 p.m. Sun. The Rancho San Carlos will hold a photography exhibit "Nature and Photography: Images of the Santa Lucia Preserve" at the Monterey Peninsula Museum of Art. Donation \$3. Call 372-5477.

9-30 and 10-1 The US Air Force Thunderbird Jet Team will fly at the 15th Anniversary of the Salinas Air Show. For more information call 754-1983.

10-14 (8 p.m.) "Performance Carmel" series opening with Sons of the San Joaquin. Sunset Center. \$12.50-\$16. 624-3996.

CARMEL VALLEY COMMUNITY YOUTH CENTER PROGRAM AND CLASSES

Call 659-3983 to Sign Up

Monday	AA (Mighty Muffins) 7:00-8:00 a.m./House		
	Performing Arts Workshop	3:00-5:00 p.m./Hall	Ages 4-17
	Aikido	6:00-8:00 p.m./Hall	All Ages
Tuesday	AA (Mighty Muffins)	7:00-8:00 a.m./House	
	Adult Art class	9:30 a.m.-3:00 p.m./House	Adults
	Karate	3:15-5:00 p.m./Hall	Ages 6-16
Wednesday	AA (Mighty Muffins)	7:00-8:00 a.m./House	
	Computer Classes*	9:00 a.m.-1:30 p.m./House	Adult
	Aikido	6:00-8:00 p.m./Hall	All Ages
Thursday	AA (Mighty Muffins)	7:00-8:00 a.m./House	
	Karate	3:15-5:00 p.m./Hall	Ages 6-16
	Dog Training	6:30-8:30 p.m./Hall	
	Women's AA	8:00-9:30 p.m./House	
Friday	AA (Mighty Muffins)	7:00-8:00 a.m./House	
	Computer Classes*	9:00 a.m.-1:30 p.m./House	Adult
	Performing Arts Workshop	3:00-5:00 p.m./Hall	Ages 4-17
	Friday Night AA	8:00-9:30 p.m./House	
Saturday	AA (Mighty Muffins)	8:00-9:00 a.m./House	
Sunday	Wellspring Church	8:30a.m.-12:30 p.m./Hall	
	Dog Training	2:00-5:00 p.m./Hall	

*Class limited to 4. Pre-registration is required.